

# MARCH 13, 2012

## KAR 2012 BROKER CONFERENCE: "WHAT'S YOUR GAME PLAN?"

*Optional morning session:*

**Required Broker Core:  
Broker Management and Common Violations**

# GAME PLAN

How Real Estate Professionals can Thrive in an Uncertain Future

**Ian Morris  
Steve Murray**

**Overland Park Doubletree Hotel**  
10100 College Boulevard - Overland Park, Kansas

Thank you to our co-sponsor



**COUNCIL OF REAL ESTATE  
BROKERAGE MANAGERS**

Knowledge Delivered.®

Registration Fee for **both** the Broker Conference and Required Broker Core is \$69

*For cancellations:  
Full refund  
if notice received by  
March 7, 2012*

**CLASS SIZE IS LIMITED--  
REGISTER EARLY!**

**"What's Your Game Plan?"  
Keynote speaker - Steve Murray**

**1 - 5 p.m.**

**Registration fee for Broker Conference:  
\$49 per person; includes Steve's book  
"Game Plan"**

- Steve Murray is editor and president of *REAL Trends*, a trends research and publishing firm which has over 24,000 subscribers.
- Has 35 years of experience in the residential brokerage industry.
- Coauthored the book, "Game Plan: How Real Estate Professionals Can Thrive In An Uncertain Future."
- Brings his expertise to Kansas to share thoughts with you about where the real estate industry is today and to help you build a game plan for your brokerage.

**Required Broker Core:  
Management and  
Common Violations**

(Limited to Supervising Brokers and Owners)

**Instructor - Vern Jarboe**  
**8:30 - 11:30 a.m.**

**Registration fee for ONLY the  
Required Broker Core session is  
\$30 per person**

This course has been approved by the Kansas Real Estate Commission for 3 hours of mandatory continuing education credit.



Security 1st Title

KAR wishes to thank our Education Partner Security First Title  
[Security1stKs.com](http://Security1stKs.com)

**You can register in any of the following ways:**

[ims.kansasrealtor.com](http://ims.kansasrealtor.com); fax; phone or mail. (See contact info under the KAR logo)

Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

- (Check one box)  \$69 BOTH Broker Conference and Required Broker Core Class  
 \$49 Only Broker Conference  
 \$30 Only Required Broker Core Class

Please bill my credit card: \_\_\_\_\_

Expiration date: \_\_\_\_\_

Signature: \_\_\_\_\_



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